



S. Agata Feltria, Italy, January 2008

Stockdorf, Germany, January 2008

Indel Webasto Marine – New alliance for better comfort on board

Munich/Sant’ Agata Feltria – Webasto, Indel B and Thermoprodukter finalised the talks and announced the new joint venture Indel Webasto Marine. Therewith Webasto definitely takes over the 50 per cent shares in Indel Marine from the Swedish manufacturer Thermoprodukter in order to form the joint venture Indel Webasto Marine with Indel B.

This new partnership will give both Indel Webasto Marine and Webasto Marine Comfort access to a strong consolidated distribution network representing the renowned comfort brands BlueHeat, BlueCool, BlueComfort, Hollandia Marine as well as Isotherm and Isotemp.

Both partners are delighted about the new deal and have already discussed new opportunities that will significantly increase the company’s success in the upcoming years.

Luca Bora, General Manager of Indel B: “Our new partner Webasto Marine Comfort will greatly contribute to the success of our Joint Venture. We are just unveiling the tip of the iceberg of what our possibilities will be in our future cooperation on the Marine market.”

“Webasto Marine Comfort stands for the best possible comfort on board of any boat or yacht”, explains Denis Merle, Director Marine Segment of Webasto AG. “With our Joint Venture Indel Webasto Marine we can provide our customers with an even more complete range of comfort products for outstanding wellbeing on board!”

Brief profile of Indel Marine:

Indel Marine was created year 2000, between Italian Indel "B" and Swedish Thermoprodukter, to supply the marine market with first class products in field of refrigeration and water heaters etc. aboard. Under well known brand name Isotherm by Indel Marine the products are now represented all over the world. Indel Marine is focused as specialist in all kind of marine refrigerators and water heaters for smallest to biggest boats, for single custom made design to biggest contract deliveries.

Indel Marine is located and has its production in own facilities in small village S. Agata Feltria 120 km south Bologna. The daughter company Indel Marine USA, is located in Ft Lauderdale, Florida. www.indelmarine.com

Contact:**Tore Farnemann****General Manager, Indel Marine****E-mail: tore@indelmarine.com****Brief profile of Webasto Marine Division:**

Webasto delivers complete and integrated solutions to enhance marine comfort on board of different kinds of medium to large vessels. The traditional automotive supplier with more than 100 years of experience develops and produces heating, cooling, ventilation as well as roof systems for motorboats and sailing yachts.

Brief profile of Webasto AG

An automotive components supplier with an international stance.

22 production sites in 11 countries. Headquarters in Stockdorf near Munich.

Business figures: Turnover approx. 1.6 bn €, global workforce approx. 6,200. www.webasto-marine.com

Contact:**Anna Mueller****Marketing Manager, Marine Division****E-mail: anmueller@webasto.de****Brief profile of Indel B:**

Indel B, Italy was founded 40 years ago and is a world leading company manufacturing DC 12/24 Volt refrigerators and Minibars. Since 1988 Indel B belongs to the BERLONI Group which incorporates companies manufacturing home and office furniture, refrigeration components, spa and farms. The Indel B headquarter is located in Sant' Agata Feltria in the province of Pesaro on a covered area of approx. 12000 m². The production is mainly organized in two different factories: Indel B Italy and Indel B China. Indel B production process is ISO 9001/2000, ISO 14001 and ISO/TS 16949 certified. Inside the Berloni Group Indel B is the leading company taking care of the complete Berloni cold unit. To this division others companies such as Condor B, Indel Concept, the Joint Venture Indel B China and the Joint Venture Indel Marine, with its daughter company Indel Marine USA belong as well. www.indelb.it

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